

# Comparisons of Job Characteristics

**Focus Occupation:** [Retail Salespersons \(41-2031\)](#)

**Associated Occupation:** [Stock Clerks and Order Fillers \(43-5081\)](#)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 80

**Focus Occupation:** Retail Salespersons (41-2031)

**Associated Occupation:** Stock Clerks and Order Fillers (43-5081)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation
Production and Processing	6.0	5.8	6.1	0 Current knowledge level may be sufficient
Sales and Marketing	5.2	5.4	13.4	>> Current knowledge level is likely more than sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 90

**Focus Occupation:** Retail Salespersons (41-2031)

**Associated Occupation:** Stock Clerks and Order Fillers (43-5081)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation
Management of Material Resources	3.7	3.3	2.8	< A higher skill level may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Abilities

Similarity of Focus Occupation to Associated Occupation: 86

**Focus Occupation:** Retail Salespersons (41-2031)

**Associated Occupation:** Stock Clerks and Order Fillers (43-5081)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation
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Oral Comprehension	12.5	10.0	13.7	>>	Current ability level is likely more than sufficient
Oral Expression	12.4	9.4	13.4	>>	Current ability level is likely more than sufficient
Trunk Strength	5.7	7.1	6.8	0	Current ability level may be sufficient
Extent Flexibility	4.8	6.9	3.9	<<	Extensive improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Activities that Both Occupations Have in Common

Similarity of Focus  
Occupation to Associated  
Occupation: 85

**Focus Occupation: Retail Salespersons (41-2031)**  
**Associated Occupation: Stock Clerks and Order Fillers (43-5081)**

Work Activities	Exclusivity of Activity
Advise clients or customers	19
Answer customer or public inquiries	41
Arrange merchandise display	76
Assemble advertising displays	87
Authorize credit charges	89
Calculate rates for organization's products or services	77
Clean rooms or work areas	30
Maintain records, reports, or files	5
Manage inventories or supplies	72
Measure, weigh, or count products or materials	17
Price merchandise	85
Provide customer service	14
Sell merchandise	65
Stock or organize goods	70
Use cash registers	70
Use computers to enter, access or retrieve data	3
Use oral or written communication techniques	1
Wrap products	74

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus  
Occupation to Associated  
Occupation: n/a

**Focus Occupation: Retail Salespersons (41-2031)**  
**Associated Occupation: Stock Clerks and Order Fillers (43-5081)**

Tools and Technologies	Exclusivity
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Tools and technology data is unavailable for one or both occupations.

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.